



Beef Supply at a Glance - CANADA

Year to Date for the Week Ending November 11, 2017

| Federally Inspected Slaughter (head) | West | | | East | | | CANADA | | |
|---|------------------|------------------|------------|----------------|----------------|------------|------------------|------------------|------------|
| | 2017 | 2016 | % chg | 2017 | 2016 | % chg | 2017 | 2016 | % chg |
| Steers | 983,282 | 965,473 | 2 % | 349,015 | 343,108 | 2 % | 1,332,297 | 1,308,581 | 2 % |
| Heifers | 622,947 | 554,201 | 12 % | 110,700 | 113,167 | -2 % | 733,647 | 667,368 | 10 % |
| Cows | 283,681 | 263,714 | 8 % | 83,882 | 58,076 | 44 % | 367,563 | 321,790 | 14 % |
| Bulls | 15,381 | 10,602 | 45 % | 713 | 713 | 0 % | 16,094 | 11,315 | 42 % |
| Total | 1,905,291 | 1,793,990 | 6 % | 544,310 | 515,064 | 6 % | 2,449,601 | 2,309,054 | 6 % |
| Total Jan. - Dec. 2016 | | 2,051,532 | | | 597,489 | | | 2,649,021 | |
| Carcass Weight (lbs) | | | | | | | | | |
| Steers | 876 | 907 | -3 % | 935 | 950 | -2 % | 892 | 918 | -3 % |
| Heifers | 819 | 841 | -3 % | 829 | 842 | -2 % | 821 | 841 | -2 % |
| Cows | 748 | 771 | -3 % | 693 | 690 | 0 % | 736 | 756 | -3 % |
| Bulls | 1,036 | 1,023 | 1 % | 956 | 926 | 3 % | 1,033 | 1,017 | 1 % |
| Source: Canadian Beef Grading Agency | | | | | | | | | |
| Beef Output (tonnes) | | | | | | | | | |
| Fed | 623,556 | 609,895 | 2 % | 189,992 | 191,422 | -1 % | 813,548 | 801,317 | 2 % |
| Non-Fed | 103,748 | 97,356 | 7 % | 26,726 | 18,504 | 44 % | 130,474 | 115,860 | 13 % |
| Total | 727,305 | 707,250 | 3 % | 216,717 | 209,926 | 3 % | 944,022 | 917,177 | 3 % |
| Total Jan. - Dec. 2016 | | 804,015 | | | 243,211 | | | 1,047,226 | |

| EXPORTS | For the period Jan. 1 - Nov. 4, 2017 | | |
|--|--------------------------------------|----------------|--------------|
| (head) | 2017 | 2016 | % chg |
| Live Cattle to U.S. | | | |
| slaughter steers & heifers | 277,382 | 264,672 | 5 % |
| feeder cattle & calves | 109,595 | 173,049 | -37 % |
| cows & bulls | 163,025 | 221,038 | -26 % |
| others* | 10,994 | 13,410 | -18 % |
| Total | 560,996 | 672,169 | -17 % |
| * = breeding and others Source: USDA - APHIS | | | |

| Beef & Veal Exports to US | For the period Jan. 1 - Sep. 30, 2017 | | |
|---------------------------|---------------------------------------|----------------|------------|
| (tonnes) | 2017 | 2016 | % chg |
| Fresh/chilled cuts | 178,679 | 172,845 | 3 % |
| Frozen cuts | 9,772 | 10,268 | -5 % |
| Offals | 16,372 | 17,131 | -4 % |
| Processed | 4,251 | 2,739 | 55 % |
| Total | 209,074 | 202,983 | 3 % |

Source: Statistics Canada

| IMPORTS | For the period Jan. 1 - Sep. 30, 2017 | | |
|-------------------------|---------------------------------------|---------------|--------------|
| (head) | 2017 | 2016 | % chg |
| Live Cattle pure bred | 5,390 | 2,653 | 103 % |
| From U.S. non pure bred | 45,303 | 11,837 | 283 % |
| Total | 50,693 | 14,490 | 250 % |

Source: Statistics Canada

| For the period Jan. 1 - Nov. 11, 2017 | | | |
|---------------------------------------|----------------|----------------|--------------|
| Beef and Veal | 2017 | 2016 | % chg |
| (tonnes) | | | |
| United States | 103,863 | 104,139 | 0 % |
| New Zealand | 15,070 | 16,819 | -10 % |
| Australia | 14,510 | 23,878 | -39 % |
| Uruguay | 8,683 | 12,555 | -31 % |
| Mexico | 2,246 | 1,681 | 34 % |
| Others | 3,941 | 4,837 | -19 % |
| Total | 148,312 | 163,909 | -10 % |

Fresh, chilled & frozen (H.S. 0201, 0202)

| | | | |
|---|---------------|---------------|--------------|
| Non-NAFTA Beef/Veal total (exc. EU-28) | 38,619 | 53,419 | -28 % |
| EU-28 (Beef/Veal total) | 1,744 | 1,017 | 71 % |

Source: CFIA

| Beef & Veal Exports | For the period Jan. 1 - Sep. 30, 2017 | | |
|---------------------|---------------------------------------|----------------|------------|
| (tonnes) | 2017 | 2016 | % chg |
| United States | 209,074 | 202,983 | 3 % |
| Japan | 19,945 | 15,618 | 28 % |
| Hong Kong | 13,557 | 15,773 | -14 % |
| Mexico | 13,251 | 11,657 | 14 % |
| China | 5,495 | 3,144 | 75 % |
| South Korea | 3,691 | 4,706 | -22 % |
| Taiwan | 3,027 | 160 | |
| Philippines | 2,193 | 589 | 272 % |
| Angola | 1,730 | 691 | 150 % |
| Côte d'Ivoire | 1,536 | 381 | 303 % |
| Peru | 1,239 | 895 | 38 % |
| Colombia | 1,057 | 718 | 47 % |
| Malaysia | 808 | 0 | |
| Chile | 758 | 581 | 30 % |
| Saudi Arabia | 595 | 1,461 | -59 % |
| Others | 4,754 | 4,886 | -3 % |
| Total | 282,710 | 264,242 | 7 % |

Source: Statistics Canada

| Beef & Veal Exports | For the period Jan. 1 - Sep. 30, 2017 | | |
|---|---------------------------------------|------------------|------------|
| ('000 \$ CDN) | 2017 | 2016 | % chg |
| United States | 1,323,022 | 1,257,012 | 5 % |
| Japan | 125,740 | 105,802 | 19 % |
| Hong Kong | 99,143 | 102,205 | -3 % |
| Mexico | 90,133 | 83,125 | 8 % |
| China | 61,258 | 25,804 | 137 % |
| South Korea | 22,725 | 31,128 | -27 % |
| Taiwan | 20,411 | 809 | |
| Philippines | 7,579 | 4,597 | 65 % |
| Angola | 1,797 | 624 | 188 % |
| Côte d'Ivoire | 1,283 | 367 | 250 % |
| Peru | 1,430 | 1,321 | 8 % |
| Colombia | 1,362 | 782 | 74 % |
| Malaysia | 585 | 0 | |
| Chile | 3,415 | 4,219 | -19 % |
| Saudi Arabia | 6,995 | 17,047 | -59 % |
| Others | 23,207 | 16,299 | 42 % |
| Total | 1,790,085 | 1,651,139 | 8 % |
| Cattle Hides & Skins Exports | 232,225 | 217,624 | 7 % |

Source: Statistics Canada



UNITED STATES

Year to Date for the Week Ending November 4, 2017

| | Weekly | 2017 | 2016 | % chg | Weekly | 2017 | 2016 | % chg |
|--|-------------------------|------------------|-------------------|--------------|---|-------------------|-------------------|--------------|
| Slaughter ('000 head) | | | | | Carcass Weight (lbs) | | | |
| Steers | 319.9 | 14,319.2 | 13,969.4 | 3 % | Steers | 902 | 873 | -2 % |
| Heifers | 193.5 | 7,188.8 | 6,416.3 | 12 % | Heifers | 833 | 806 | -1 % |
| Cows | 121.4 | 4,862.5 | 4,547.8 | 7 % | Cows | 626 | 643 | 0 % |
| Bulls | 10.9 | 470.8 | 421.1 | 12 % | Bulls | 872 | 899 | -1 % |
| Total | 645.7 | 26,841.3 | 25,354.5 | 6 % | | | | |
| Total Jan. - Dec. 2016 | | | 30,062.7 | | | | | |
| Beef Output (tonnes) | | | | | National Summary of Beef Graded | | | |
| | | | | | | 2017 | 2016 | |
| Fed | | 8,299,011 | 8,002,234 | 4 % | September 2017 | (Sept'16-Sept'17) | (Sept'15-Sept'16) | |
| Non-Fed | | 1,610,059 | 1,501,929 | 7 % | Prime | 6.9 % | 6.1 % | 5.8 % |
| Total | | 9,909,069 | 9,504,163 | 4 % | Choice | 76.1 % | 74.9 % | 73.2 % |
| Total Jan. - Dec. 2016 | | | 11,297,823 | | Select | 16.9 % | 18.9 % | 20.8 % |
| | | | | | Cattle Slaughter for the Week Ending | | 2017-11-04 | |
| For the period | Jan. - Sep. 2017 | 2017 | 2016 | % chg | | 2017 | 2016 | % chg |
| U.S. Beef and Veal Imports (carcass weight, tonnes) | | | | | Canada | 59,462 | 57,261 | 4 % |
| Canada | | 251,343 | 246,185 | 2 % | US | 645,712 | 611,393 | 6 % |
| Australia | | 235,375 | 293,951 | -20 % | Total Canada & US | 705,174 | 668,654 | 5 % |
| New Zealand | | 217,449 | 244,335 | -11 % | | | | |
| Others | | 350,961 | 292,915 | 20 % | Cattle Slaughter Year to Date | | | |
| Total | 1,055,127 | 1,077,386 | -2 % | | Canada | 2,390,811 | 2,252,684 | 6 % |
| U.S. Beef and Veal Exports (carcass weight, tonnes) | | | | | US | 26,841,289 | 25,354,544 | 6 % |
| Canada | | 105,422 | 101,505 | 4 % | Total Canada & US | 29,232,100 | 27,607,228 | 6 % |
| Japan | | 288,414 | 223,778 | 29 % | | | | |
| South Korea | | 153,139 | 141,192 | 8 % | US Live Cattle Imports | | | |
| Others | | 396,524 | 357,859 | 11 % | Mexico - Feeder 1 Jan.-Nov 11 2017 | 916,667 | 732,473 | 25 % |
| Total | 943,499 | 824,335 | 14 % | | Canada 1 Jan.-Nov. 4 2017 | 560,996 | 672,169 | -17 % |

Canada and United States Beef and Veal Tariff Rate Quota Summary

US Beef and Veal Tariff Rate Quota (TRQ) Summary

| | 2017 | | | 2016 | | | |
|------------------------------------|----------------|----------------|-------------|----------------|-------------|---|--|
| For the period 1 Jan.-Nov. 13 2017 | Quota level | Tonnes entered | % filled | Tonnes entered | % filled | % chg in tonnes entered from 2016 to 2017 | |
| Australia | 378,214 | 202,466 | 54 % | 232,465 | 61 % | -13 % | |
| New Zealand | 213,402 | 166,629 | 78 % | 185,452 | 87 % | -10 % | |
| Argentina | 20,000 | 0 | 0 % | 0 | 0 % | | |
| Uruguay | 20,000 | 17,870 | 89 % | 17,568 | 88 % | 2 % | |
| Japan | 200 | 200 | 100 % | 200 | 100 % | 0 % | |
| Others | 64,805 | 59,213 | 91 % | 43,752 | 68 % | 35 % | |
| Total TRQ | 696,621 | 446,379 | 64 % | 479,437 | 69 % | -7 % | |
| TRQ (Australia, N. Z.) | 591,616 | 369,096 | 62 % | 417,918 | 71 % | -12 % | |
| Canada | no limit | | | | | | |
| Mexico | no limit | | | | | | |

Canadian Beef and Veal Import Permits by Country

| | 2017 | | | 2016 | | | | |
|------------------------------------|-------------------|-------------------|--------------|----------------|---------------|---------------|---------------|----------------|
| For the period 1 Jan.-Nov. 13 2017 | 2017 | 2016 | % chg | (tonnes) | | | | |
| Global quota (tonnes) | 76,409 | 76,409 | 0 % | Grinding Beef | 10,788 | 5,217 | 16,004 | 36.8 % |
| Supp. Quota Authorized | 5,131 | - | | Australia | 0 | 13 | 13 | 0.0 % |
| Total quota | 81,540 | 76,409 | 7 % | Germany | 0 | 76 | 76 | 0.2 % |
| | | | | Ireland | 0 | 2 | 2 | 0.0 % |
| | | | | Japan | 0 | 80 | 80 | 0.2 % |
| | | | | Netherlands | 0 | 9,761 | 15,623 | 36.0 % |
| | | | | New Zealand | 9,761 | 5,862 | 60 | 0.1 % |
| | | | | United Kingdom | 0 | 60 | 11,583 | 26.7 % |
| YTD Permits allocated as of: | | | | Uruguay | 9,412 | 2,171 | 43,441 | 100.0 % |
| | 2017-11-13 | 2016-11-13 | % chg | Total | 29,961 | 13,480 | | |
| Australia (35000 mt) | 16,004 | 27,685 | -42 % | | | | | |
| Germany | 13 | - | | | | | | |
| Ireland | 76 | 16 | 365 % | | | | | |
| Japan | 2 | 4 | -42 % | | | | | |
| Netherlands | 80 | - | | | | | | |
| New Zealand (29600 mt) | 15,623 | 16,984 | -8 % | | | | | |
| United Kingdom | 60 | 383 | -84 % | | | | | |
| Uruguay | 11,583 | 11,402 | 2 % | | | | | |
| Total | 43,441 | 56,475 | -23 % | | | | | |

| | 2017 | | 2016 | | |
|------------------------------------|---------------|---------------|---------------|---------------|-----------------------------|
| For the period 1 Jan.-Nov. 13 2017 | Grinding Beef | Cuts | Grinding Beef | Cuts | Percentage of Total Imports |
| | 2017 | 2016 | 2017 | 2016 | |
| Australia | 24.8 % | 37.7 % | 12.0 % | 11.4 % | |
| Germany | 0.0 % | 0.0 % | 0.0 % | 0.0 % | |
| Ireland | 0.0 % | 0.0 % | 0.2 % | 0.0 % | |
| Japan | 0.0 % | 0.0 % | 0.0 % | 0.0 % | |
| Netherlands | 0.0 % | 0.0 % | 0.2 % | 0.0 % | |
| New Zealand | 22.5 % | 17.5 % | 13.5 % | 12.5 % | |
| United Kingdom | 0.0 % | 0.1 % | 0.1 % | 0.5 % | |
| Uruguay | 21.7 % | 16.3 % | 5.0 % | 3.9 % | |
| Total | 69.0 % | 71.7 % | 31.0 % | 28.3 % | |

Over quota tariff rate : 26.5 %

Source: CBGA (Canadian Slaughter) , USDA (US Data), GAC (Canadian TRQ Data)



Beef Supply at a Glance - Canadian Federally Inspected

Year to Date for the Week Ending November 11, 2017

| | Fed Slaughter (head) | | | | Non-fed Slaughter (head) | | | | Total Canada |
|-----------------------|----------------------|----------------|------------------|---------------|--------------------------|---------------|----------------|--------------|------------------|
| | West | East | Canada | Weekly Avg. | West | East | Canada | Weekly Avg. | |
| 2017-11-11 | 36,950 | 10,209 | 47,159 | | 8,978 | 2,653 | 11,631 | | 58,790 |
| 2017-11-04 | 38,516 | 10,845 | 49,361 | | 7,320 | 2,781 | 10,101 | | 59,462 |
| October 2017 | 153,197 | 40,134 | 193,331 | 48,333 | 26,673 | 7,675 | 34,348 | 8,587 | 227,679 |
| September 2017 | 202,029 | 53,696 | 255,725 | 51,145 | 26,742 | 8,729 | 35,471 | 7,094 | 291,196 |
| August 2017 | 160,765 | 41,327 | 202,092 | 50,523 | 23,986 | 6,405 | 30,391 | 7,598 | 232,483 |
| July 2017 | 167,913 | 41,573 | 209,486 | 52,372 | 22,905 | 5,838 | 28,743 | 7,186 | 238,229 |
| June 2017 | 199,753 | 48,630 | 248,383 | 49,677 | 30,142 | 9,574 | 39,716 | 7,943 | 288,099 |
| May 2017 | 141,371 | 36,681 | 178,052 | 44,513 | 21,042 | 7,839 | 28,881 | 7,220 | 206,933 |
| April 2017 | 128,828 | 39,997 | 168,825 | 42,206 | 26,675 | 7,090 | 33,765 | 8,441 | 202,590 |
| March 2017 | 161,537 | 56,467 | 218,004 | 43,601 | 36,168 | 9,471 | 45,639 | 9,128 | 263,643 |
| February 2017 | 110,253 | 42,132 | 152,385 | 38,096 | 34,516 | 8,183 | 42,699 | 10,675 | 195,084 |
| January 2017 | 105,117 | 38,024 | 143,141 | 35,785 | 33,915 | 8,357 | 42,272 | 10,568 | 185,413 |
| December 2016 | 136,014 | 49,245 | 185,259 | 37,052 | 41,344 | 7,992 | 49,336 | 9,867 | 234,595 |
| November 2016 | 129,691 | 42,868 | 172,559 | 43,140 | 39,382 | 7,062 | 46,444 | 11,611 | 219,003 |
| October 2016 | 148,344 | 41,872 | 190,216 | 47,554 | 22,937 | 6,216 | 29,153 | 7,288 | 219,369 |
| September 2016 | 209,958 | 54,791 | 264,749 | 52,950 | 24,791 | 6,308 | 31,099 | 6,220 | 295,848 |
| August 2016 | 156,396 | 40,733 | 197,129 | 49,282 | 19,576 | 4,709 | 24,285 | 6,071 | 221,414 |
| July 2016 | 152,572 | 38,669 | 191,241 | 47,810 | 20,218 | 4,552 | 24,770 | 6,193 | 216,011 |
| June 2016 | 171,922 | 45,123 | 217,045 | 43,409 | 25,049 | 7,033 | 32,082 | 6,416 | 249,127 |
| May 2016 | 131,047 | 40,560 | 171,607 | 42,902 | 18,832 | 4,785 | 23,617 | 5,904 | 195,224 |
| April 2016 | 123,161 | 43,387 | 166,548 | 41,637 | 23,971 | 4,930 | 28,901 | 7,225 | 195,449 |
| March 2016 | 142,797 | 50,645 | 193,442 | 38,688 | 33,659 | 6,106 | 39,765 | 6,732 | 233,207 |
| February 2016 | 100,472 | 39,475 | 139,947 | 34,987 | 32,790 | 5,202 | 37,992 | 9,498 | 177,939 |
| January 2016 | 114,091 | 39,792 | 153,883 | 38,471 | 32,518 | 5,434 | 37,952 | 9,488 | 191,835 |
| YTD Total 2017 | 1,606,229 | 459,715 | 2,065,944 | 45,910 | 299,062 | 84,595 | 383,657 | 8,526 | 2,449,601 |
| Total 2016 | 1,716,465 | 527,160 | 2,243,625 | 43,147 | 335,067 | 70,329 | 405,396 | 7,796 | 2,649,021 |

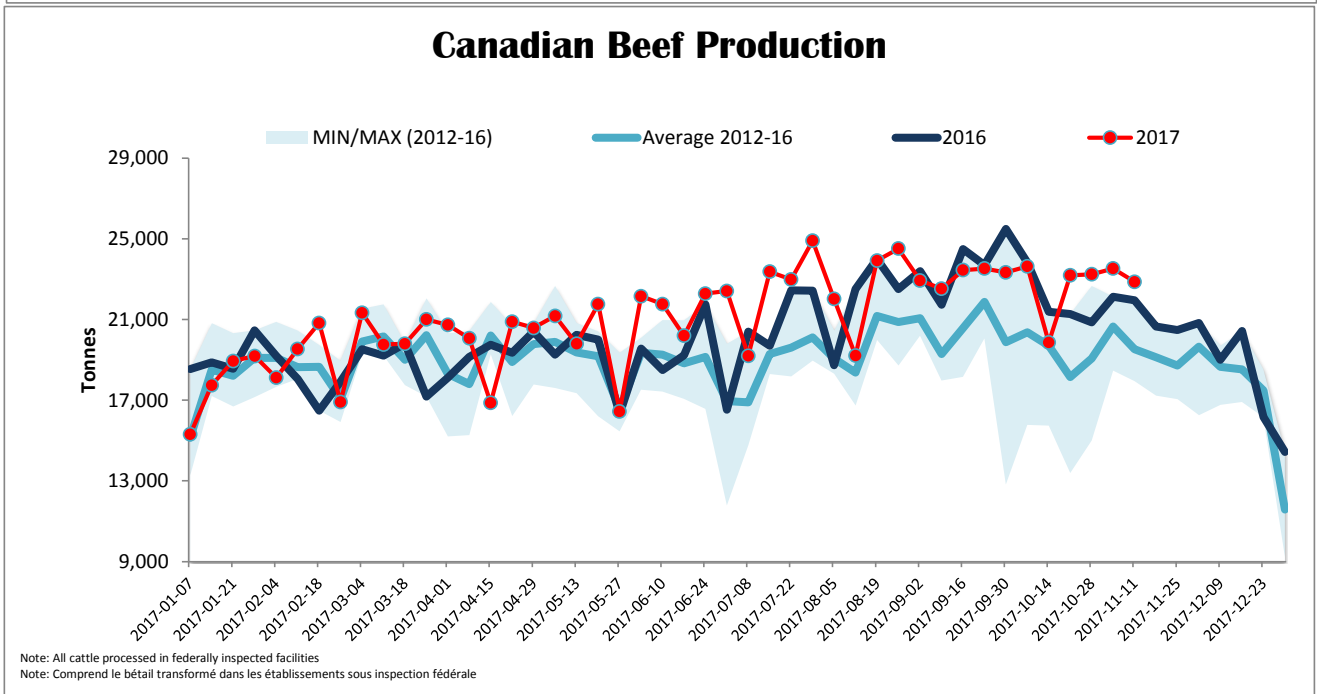
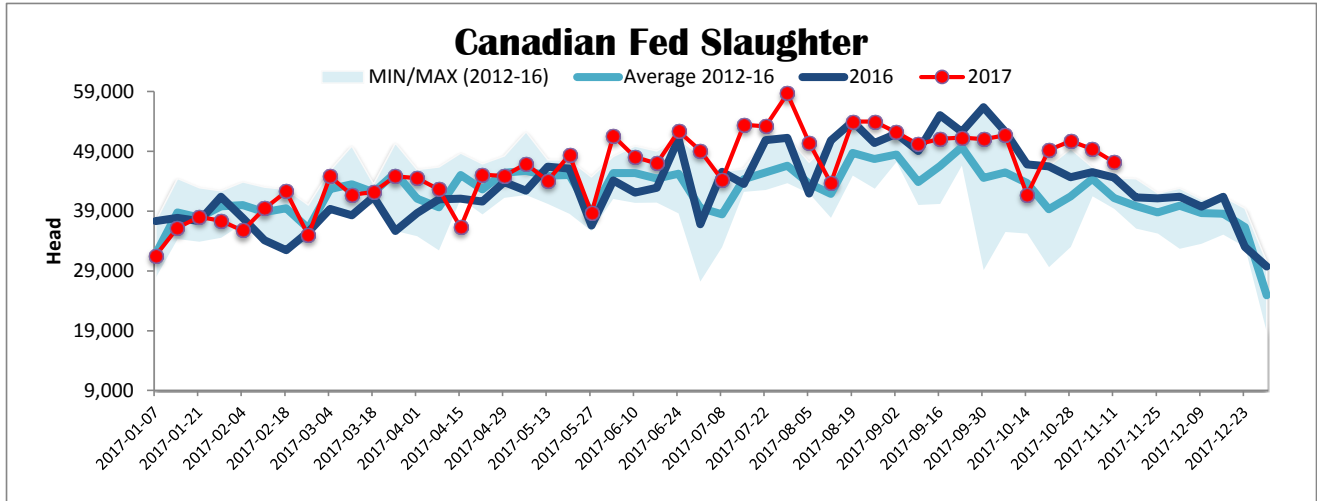
| Grading | | | | | | | | |
|--------------|---------------|---------|---------|---------|-------------------|---------|-------------|-----------------|
| | Weekly Totals | | | | November 11, 2017 | | Canada 2016 | % chg '16 - '17 |
| | West | % total | East | % total | Canada 2017 | % total | | |
| A - Prime | 1,037 | 2.8 % | 255 | 2.5 % | 1,292 | 2.8 % | 1,145 | 12.8% |
| AAA | 24,507 | 67.2 % | 6,078 | 58.9 % | 30,585 | 65.4 % | 28,320 | 8.0% |
| AA | 10,159 | 27.9 % | 3,411 | 33.1 % | 13,570 | 29.0 % | 13,184 | 2.9% |
| A | 236 | 0.6 % | 203 | 2.0 % | 439 | 0.9 % | 624 | -29.6% |
| B1, 2, 3, 4 | 509 | 1.4 % | 372 | 3.6 % | 881 | 1.9 % | 1,001 | -12.0% |
| Year-to-date | | | | | | | | |
| | West | % total | East | % total | Canada 2017 | % total | Canada 2016 | % chg '16 - '17 |
| A - Prime | 23,321 | 1.5 % | 10,799 | 2.3 % | 34,120 | 1.7 % | 48,137 | -29.1 % |
| AAA | 914,381 | 57.7 % | 274,100 | 59.3 % | 1,188,481 | 58.1 % | 1,242,591 | -4.4 % |
| AA | 584,189 | 36.9 % | 156,912 | 34.0 % | 741,101 | 36.2 % | 606,555 | 22.2 % |
| A | 33,126 | 2.1 % | 8,025 | 1.7 % | 41,151 | 2.0 % | 28,071 | 46.6 % |
| B1, 2, 3, 4 | 29,461 | 1.9 % | 12,043 | 2.6 % | 41,504 | 2.0 % | 35,702 | 16.3 % |

Source: Canadian Beef Grading Agency

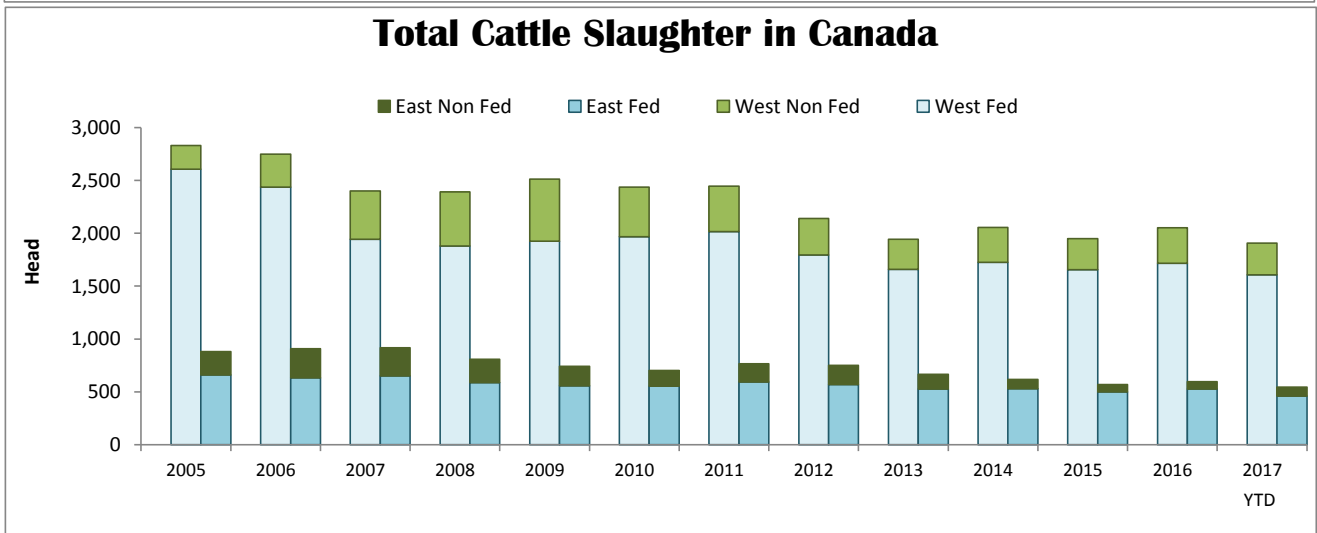


Year to Date for the Week Ending November 11, 2017

Federally Inspected Slaughter



Note: All cattle processed in federally inspected facilities
Note: Comprend le bétail transformé dans les établissements sous inspection fédérale



Source: Canadian Beef Grading Agency