



Beef Supply at a Glance - CANADA

Year to Date for the Week Ending August 4, 2018

| Federally Inspected Slaughter (head) | West | | | East | | | CANADA | | |
|---|------------------|------------------|------------|----------------|----------------|------------|------------------|------------------|------------|
| | 2018 | 2017 | % chg | 2018 | 2017 | % chg | 2018 | 2017 | % chg |
| Steers | 672,708 | 638,339 | 5 % | 241,363 | 231,981 | 4 % | 914,071 | 870,320 | 5 % |
| Heifers | 458,106 | 416,014 | 10 % | 79,187 | 82,408 | -4 % | 537,293 | 498,422 | 8 % |
| Cows | 225,860 | 201,271 | 12 % | 66,320 | 57,351 | 16 % | 292,180 | 258,622 | 13 % |
| Bulls | 9,332 | 9,738 | -4 % | 362 | 534 | -32 % | 9,694 | 10,272 | -6 % |
| Total | 1,366,006 | 1,265,362 | 8 % | 387,232 | 372,274 | 4 % | 1,753,238 | 1,637,636 | 7 % |
| Total Jan. - Dec. 2017 | | 2,199,716 | | | 632,050 | | | 2,831,766 | |
| Carcass Weight (lbs) | | | | | | | | | |
| Steers | 855 | 859 | 0 % | 943 | 934 | 1 % | 878 | 879 | 0 % |
| Heifers | 810 | 808 | 0 % | 846 | 831 | 2 % | 816 | 812 | 0 % |
| Cows | 757 | 753 | 1 % | 677 | 697 | -3 % | 739 | 741 | 0 % |
| Bulls | 988 | 1,057 | -7 % | 941 | 971 | -3 % | 986 | 1,053 | -6 % |

Source: Canadian Beef Grading Agency (CBGA)

| Beef Output (tonnes) | West | | | East | | | CANADA | | |
|-------------------------------|----------------|----------------|------------|----------------|----------------|------------|----------------|------------------|------------|
| | 2018 | 2017 | % chg | 2018 | 2017 | % chg | 2018 | 2017 | % chg |
| Fed | 430,115 | 401,981 | 7 % | 133,844 | 129,619 | 3 % | 563,960 | 531,601 | 6 % |
| Non-Fed | 81,942 | 73,601 | 11 % | 20,571 | 18,394 | 12 % | 102,513 | 91,995 | 11 % |
| Total | 512,058 | 475,582 | 8 % | 154,415 | 148,013 | 4 % | 666,473 | 623,596 | 7 % |
| Total Jan. - Dec. 2017 | | 838,998 | | | 252,297 | | | 1,091,295 | |

| Imports | For the period Jan. 1 - Jun. 30, 2018 | | | Imports | For the period Jan. 1 - Aug. 4, 2018 | | |
|---------------------------------|---------------------------------------|---------------|-------------|---------------------------------|--------------------------------------|----------------|------------|
| Live Cattle from U.S. (head) | 2018 | 2017 | % chg | Beef & Veal Imports (tonnes) | 2018 | 2017 | % chg |
| pure bred | 3,186 | 2,625 | 21 % | United States* | 73,424 | 73,648 | 0 % |
| non pure bred | 61,849 | 31,024 | 99 % | Australia | 12,605 | 10,809 | 17 % |
| Total | 65,035 | 33,649 | 93 % | New Zealand | 10,632 | 11,498 | -8 % |
| | | | | Uruguay | 6,959 | 7,480 | -7 % |
| | | | | Mexico | 2,064 | 1,542 | 34 % |
| | | | | Others | 5,175 | 2,961 | 75 % |
| | | | | Total | 110,859 | 107,937 | 3 % |

Source: Statistics Canada

| Exports | For the period Jan. 1 - Jul. 21, 2018 | | |
|---------------------------------|---------------------------------------|----------------|-------------|
| Live Cattle to U.S.* (head) | 2018 | 2017 | % chg |
| slaughter steers, heifers, cows | 204,332 | 254,939 | -20 % |
| feeder cattle & calves | 138,092 | 83,009 | 66 % |
| bulls | 22,903 | 30,151 | -24 % |
| others | 4,964 | 7,990 | -38 % |
| Total | 370,291 | 376,089 | -2 % |

*This data remains unchanged from last
week's Beef Supply at a Glance

Source: USDA - APHIS

| Fresh, chilled & frozen (H.S. 0201, 0202) | 2018 | 2017 | % chg |
|---|--------|--------|-------|
| Non-NAFTA Beef/Veal total (exc. EU-28) | 30,720 | 29,937 | 3 % |
| EU-28 (Beef/Veal total) | 1,111 | 1,209 | -8 % |

* Includes estimate for 2018

Source: Canadian Food Inspection Agency (CFIA)

| Exports | For the period Jan. 1 - Jun. 30, 2018 | | | | | | |
|---|---------------------------------------|----------------|----------------|-----------------|----------------|----------------|------------|
| Beef & Veal Exports to U.S. (tonnes) | Fresh Bone-In | Fresh Boneless | Frozen Bone-In | Frozen Boneless | Total 2018 | Total 2017 | % chg |
| Carcasses and Half-Carcasses | 2,242 | N/A | 0 | N/A | 2,242 | 1,926 | 16 % |
| Primal Cuts | 7,822 | 112,147 | 1,370 | 4,840 | 126,179 | 114,826 | 10 % |
| Chuck | 2,588 | 23,815 | 34 | 69 | 26,505 | - | - |
| Loin | 54 | 10,416 | 0 | 378 | 10,848 | - | - |
| Brisket | 195 | 8,442 | 2 | 54 | 8,693 | - | - |
| Flank and Plate | 1,592 | 5,723 | 0 | 280 | 7,595 | - | - |
| Hip | 117 | 7,392 | 1 | 46 | 7,557 | - | - |
| Rib | 1,822 | 4,314 | 493 | 21 | 6,651 | - | - |
| Others | 1,455 | 52,044 | 839 | 3,992 | 58,329 | 114,826 | N/A |
| Offals | N/A | N/A | N/A | N/A | 7,920 | 9,329 | -15 % |
| Processed | N/A | N/A | N/A | N/A | 3,080 | 2,669 | 15 % |
| Total | 10,064 | 112,147 | 1,370 | 4,840 | 139,421 | 128,750 | 8 % |

*Primal cut breakdown available as of January 2018

Source: Statistics Canada

| Beef & Veal Exports | For the period Jan. 1 - Jun. 30, 2018 | | |
|---------------------|---------------------------------------|----------------|------------|
| (tonnes) | 2018 | 2017 | % chg |
| United States | 139,421 | 128,750 | 8 % |
| Japan | 13,922 | 12,741 | 9 % |
| Hong Kong | 10,260 | 9,278 | 11 % |
| Mexico | 7,321 | 8,212 | -11 % |
| China | 2,830 | 4,230 | -33 % |
| South Korea | 1,804 | 2,535 | -29 % |
| Philippines | 1,553 | 459 | 238 % |
| Taiwan | 1,519 | 1,739 | -13 % |
| Angola | 887 | 1,144 | -22 % |
| Côte d'Ivoire | 809 | 1,052 | -23 % |
| Others | 5,429 | 5,693 | -5 % |
| Total | 185,753 | 175,831 | 6 % |

Source: Statistics Canada

| Beef & Veal Exports | For the period Jan. 1 - Jun. 30, 2018 | | |
|---|---------------------------------------|------------------|--------------|
| ('000 \$ CDN) | 2018 | 2017 | % chg |
| United States | 937,614 | 849,343 | 10 % |
| Japan | 93,688 | 80,672 | 16 % |
| Hong Kong | 84,010 | 66,565 | 26 % |
| Mexico | 52,294 | 56,388 | -7 % |
| China | 25,959 | 48,703 | -47 % |
| South Korea | 11,330 | 14,683 | -23 % |
| Philippines | 6,090 | 2,759 | 121 % |
| Taiwan | 11,077 | 11,934 | -7 % |
| Angola | 862 | 1,212 | -29 % |
| Côte d'Ivoire | 566 | 886 | -36 % |
| Others | 20,871 | 26,074 | -20 % |
| Total | 1,244,362 | 1,159,218 | 7 % |
| Cattle Hides & Skins Exports | 135,589 | 151,580 | -11 % |

Source: Statistics Canada



UNITED STATES

Year to Date for the Week Ending July 28, 2018

| | Weekly | 2018 | 2017 | % chg | Weekly | 2018 | 2017 | % chg |
|--|------------------|------------------|-------------------|--------------|---|-------------------|-------------------|--------------|
| Slaughter ('000 head) | | | | | Carcass Weight (lbs) | | | |
| Steers | 329.7 | 9,617.4 | 9,714.7 | -1 % | Steers | 874 | 869 | 1 % |
| Heifers | 180.8 | 5,110.2 | 4,713.0 | 8 % | Heifers | 804 | 808 | 1 % |
| Cows | 117.6 | 3,520.5 | 3,270.1 | 8 % | Cows | 638 | 654 | 1 % |
| Bulls | 11.6 | 309.4 | 313.2 | -1 % | Bulls | 891 | 898 | 0 % |
| Total | 639.6 | 18,557.4 | 18,011.0 | 3 % | | | | |
| Total Jan. - Dec. 2017 | | | 31,699.3 | | | | | |
| Beef Output (tonnes) | | | | | National Summary of Beef Graded | | | |
| | | | | | | 2017 | 2016 | |
| Fed | | 5,664,713 | 5,516,775 | 3 % | June 2018 | (Sept'16-Sept'17) | (Sept'15-Sept'16) | |
| Non-Fed | | 1,169,923 | 1,089,275 | 7 % | Prime | 6.5 % | 6.1 % | 5.8 % |
| Total | | 6,834,636 | 6,606,050 | 3 % | Choice | 73.5 % | 74.9 % | 73.2 % |
| Total Jan. - Dec. 2017 | | | 11,103,149 | | Select | 19.8 % | 18.9 % | 20.8 % |
| | | | | | Cattle Slaughter for the Week Ending | | 2018-07-28 | |
| For the period | Jun. 2018 | 2018 | 2017 | % chg | | 2018 | 2017 | % chg |
| U.S. Beef and Veal Imports (carcass weight, tonnes) | | | | | Canada | 64,304 | 65,504 | -2 % |
| Canada | | 170,935 | 155,560 | 10 % | US | 639,596 | 626,624 | 2 % |
| New Zealand | | 168,521 | 155,218 | 9 % | Total Canada & US | 703,900 | 692,128 | 2 % |
| Australia | | 143,640 | 139,928 | 3 % | Cattle Slaughter Year to Date | | | |
| Others | | 209,574 | 235,125 | -11 % | Canada | 1,693,284 | 1,579,991 | 7 % |
| Total | 692,669 | 685,832 | 685,832 | 1 % | US | 18,557,423 | 18,011,020 | 3 % |
| U.S. Beef and Veal Exports (carcass weight, tonnes) | | | | | Total Canada & US | 20,250,707 | 19,591,011 | 3 % |
| Japan | | 194,340 | 182,446 | 7 % | US Live Cattle Imports | | | |
| South Korea | | 136,459 | 96,154 | 42 % | Mexico - Feeder 1 Jan.-Aug 4 2018 | 708,157 | 702,441 | 1 % |
| Mexico | | 96,415 | 88,642 | 9 % | Canada 1 Jan.-Jul. 21 2018 | 370,291 | 376,089 | -2 % |
| Others | | 266,383 | 237,334 | 12 % | | | | |
| Total | 693,597 | 604,576 | 604,576 | 15 % | | | | |

Canada and United States Beef and Veal Tariff Rate Quota Summary

US Beef and Veal Tariff Rate Quota (TRQ) Summary

| For the period 1 Jan.-Aug. 6 2018 | 2018 | | | 2017 | | | % chg in tonnes entered from 2017 to 2018 |
|-----------------------------------|----------------|----------------|-------------|----------------|-------------|------------|---|
| | Quota level | Tonnes entered | % filled | Tonnes entered | % filled | | |
| Australia | 378,214 | 129,187 | 34 % | 130,430 | 34 % | -1 % | |
| New Zealand | 213,402 | 147,346 | 69 % | 138,681 | 65 % | 6 % | |
| Argentina | 20,000 | 0 | 0 % | 0 | 0 % | - | |
| Uruguay | 20,000 | 12,041 | 60 % | 13,922 | 70 % | -14 % | |
| Japan | 200 | 200 | 100 % | 200 | 100 % | 0 % | |
| Others | 64,805 | 38,384 | 59 % | 42,601 | 66 % | -10 % | |
| Total TRQ | 696,621 | 327,158 | 47 % | 325,833 | 47 % | 0 % | |
| TRQ (Australia, N. Z.) | 591,616 | 276,533 | 47 % | 269,110 | 45 % | 3 % | |
| Canada | no limit | | | | | | |
| Mexico | no limit | | | | | | |

Canadian Beef and Veal Import Permits by Country

| For the period 1 Jan.-Jul. 30 2018 | 2018 | | | 2017 | | |
|------------------------------------|------------------|------------------|--------------|------|------|-------|
| | 2018 | 2017 | % chg | 2018 | 2017 | % chg |
| Global quota (tonnes) | 76,409 | 76,409 | 0 % | | | |
| Supp. Quota Authorized | - | 5,131 | - | | | |
| Total quota | 76,409 | 81,540 | -6 % | | | |
| YTD Permits allocated as of: | 7/30/2018 | 7/30/2017 | % chg | | | |
| Argentina | 2 | 0 | - | | | |
| Australia (35,000 mt) | 13,370 | 10,913 | 23 % | | | |
| Germany | 0 | 13 | - | | | |
| Ireland | 0 | 76 | - | | | |
| Japan | 6 | 2 | 161 % | | | |
| Netherlands | 0 | 80 | - | | | |
| New Zealand (29,600 mt) | 11,257 | 11,171 | 1 % | | | |
| United Kingdom | 0 | 60 | - | | | |
| Uruguay | 11,802 | 11,583 | 2 % | | | |
| Total | 36,436 | 33,898 | 7 % | | | |

Canadian Beef and Veal Import Permits by Type of Meat

| For the period 1 Jan.-Jul. 30 2018 | 2018 (tonnes) | | | |
|------------------------------------|------------------------------------|---------------|---------------|---------------|
| | Grinding Beef | Cuts | Total | Total (%) |
| Argentina | 0 | 2 | 2 | 0 % |
| Australia | 9,899 | 3,470 | 13,370 | 37 % |
| Germany | 0 | 0 | 0 | 0 % |
| Ireland | 0 | 0 | 0 | 0 % |
| Japan | 0 | 6 | 6 | 0 % |
| Netherlands | 0 | 0 | 0 | 0 % |
| New Zealand | 7,458 | 3,799 | 11,257 | 31 % |
| United Kingdom | 0 | 0 | 0 | 0 % |
| Uruguay | 9,936 | 1,866 | 11,802 | 32 % |
| Total | 27,293 | 9,143 | 36,436 | 100 % |
| For the period 1 Jan.-Jul. 30 2018 | Percentage of Total Imports | | | |
| | Grinding Beef | Cuts | Total | Total (%) |
| | 2018 | 2017 | 2018 | 2017 |
| Argentina | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Australia | 27.2 % | 21.9 % | 9.5 % | 10.3 % |
| Germany | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Ireland | 0.0 % | 0.0 % | 0.0 % | 0.2 % |
| Japan | 0.0 % | 0.0 % | 0.0 % | 0.0 % |
| Netherlands | 0.0 % | 0.0 % | 0.0 % | 0.2 % |
| New Zealand | 20.5 % | 20.9 % | 10.4 % | 12.0 % |
| United Kingdom | 0.0 % | 0.0 % | 0.0 % | 0.2 % |
| Uruguay | 27.3 % | 27.8 % | 5.1 % | 6.4 % |
| Total | 74.9 % | 70.6 % | 25.1 % | 29.4 % |

Over quota tariff rate : 26.5 %

Source: CBGA (Canadian Slaughter) , USDA (US Data), GAC (Canadian TRQ Data)



Beef Supply at a Glance - Canadian Federally Inspected

Year to Date for the Week Ending August 4, 2018

| | Fed Slaughter (head) | | | | Non-fed Slaughter (head) | | | | Total Canada |
|-----------------------|----------------------|----------------|------------------|---------------|--------------------------|----------------|----------------|--------------|------------------|
| | West | East | Canada | Weekly Avg. | West | East | Canada | Weekly Avg. | |
| 2018-08-04 | 40,539 | 11,101 | 51,640 | | 6,161 | 2,153 | 8,314 | | 59,954 |
| July 2018 | 162,706 | 40,213 | 202,919 | 50,730 | 24,724 | 8,319 | 33,043 | 8,261 | 235,962 |
| June 2018 | 224,987 | 50,144 | 275,131 | 55,026 | 31,665 | 11,443 | 43,108 | 8,622 | 318,239 |
| May 2018 | 151,646 | 41,039 | 192,685 | 48,171 | 29,689 | 8,549 | 38,238 | 9,560 | 230,923 |
| April 2018 | 148,979 | 43,495 | 192,474 | 48,119 | 29,905 | 8,565 | 38,470 | 9,618 | 230,944 |
| March 2018 | 168,406 | 52,078 | 220,484 | 44,097 | 42,749 | 10,699 | 53,448 | 10,690 | 273,932 |
| February 2018 | 119,618 | 41,286 | 160,904 | 40,226 | 35,054 | 8,844 | 43,898 | 10,975 | 204,802 |
| January 2018 | 113,933 | 41,194 | 155,127 | 38,782 | 35,245 | 8,110 | 43,355 | 10,839 | 198,482 |
| December 2017 | 156,299 | 49,589 | 205,888 | 41,178 | 48,438 | 10,872 | 59,310 | 11,862 | 265,198 |
| November 2017 | 147,006 | 43,616 | 190,622 | 47,656 | 34,446 | 10,151 | 44,597 | 11,149 | 235,219 |
| October 2017 | 153,197 | 40,134 | 193,331 | 48,333 | 26,673 | 7,675 | 34,348 | 8,587 | 227,679 |
| September 2017 | 202,029 | 53,696 | 255,725 | 51,145 | 26,742 | 8,729 | 35,471 | 7,094 | 291,196 |
| August 2017 | 160,765 | 41,327 | 202,092 | 50,523 | 23,986 | 6,405 | 30,391 | 7,598 | 232,483 |
| July 2017 | 167,913 | 41,573 | 209,486 | 52,372 | 22,905 | 5,838 | 28,743 | 7,186 | 238,229 |
| June 2017 | 199,753 | 48,630 | 248,383 | 49,677 | 30,142 | 9,574 | 39,716 | 7,943 | 288,099 |
| May 2017 | 141,371 | 36,681 | 178,052 | 44,513 | 21,042 | 7,839 | 28,881 | 7,220 | 206,933 |
| April 2017 | 128,828 | 39,997 | 168,825 | 42,206 | 26,675 | 7,090 | 33,765 | 8,441 | 202,590 |
| March 2017 | 161,537 | 56,467 | 218,004 | 43,601 | 36,168 | 9,471 | 45,639 | 9,128 | 263,643 |
| February 2017 | 110,253 | 42,132 | 152,385 | 38,096 | 34,516 | 8,183 | 42,699 | 10,675 | 195,084 |
| January 2017 | 105,117 | 38,024 | 143,141 | 35,785 | 33,915 | 8,357 | 42,272 | 10,568 | 185,413 |
| YTD Total 2018 | 1,130,814 | 320,550 | 1,451,364 | 46,818 | 235,192 | 66,682 | 301,874 | 9,738 | 1,753,238 |
| Total 2017 | 1,834,068 | 531,866 | 2,365,934 | 45,499 | 365,648 | 100,184 | 465,832 | 8,958 | 2,831,766 |

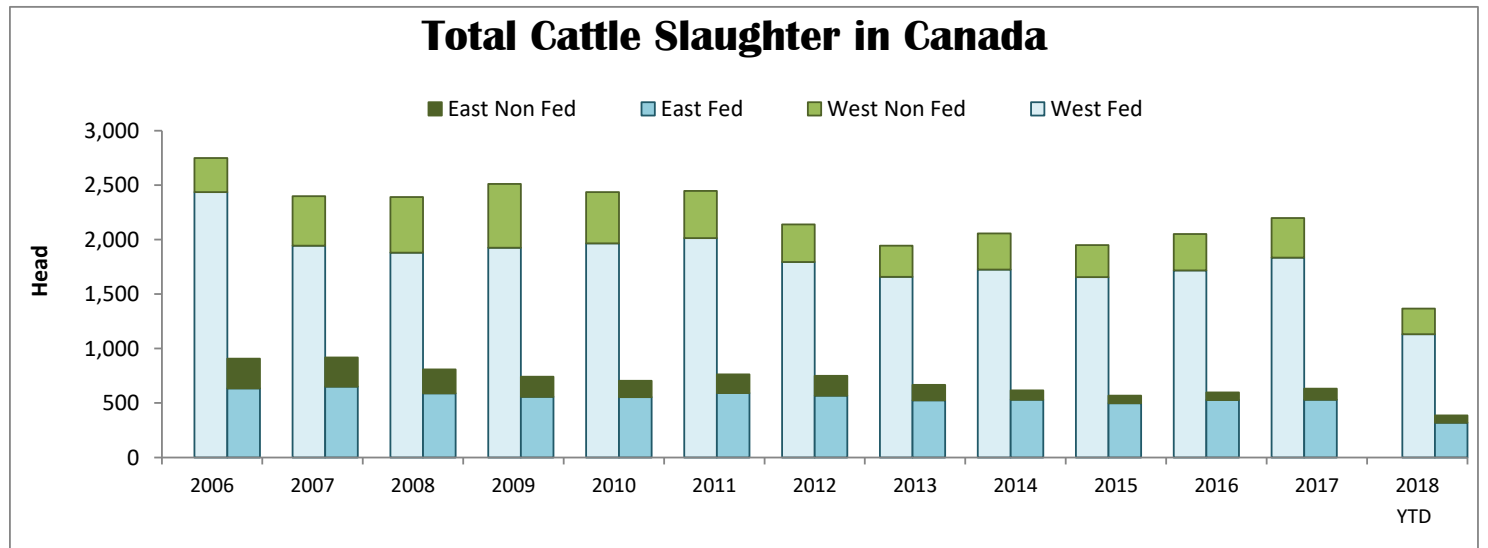
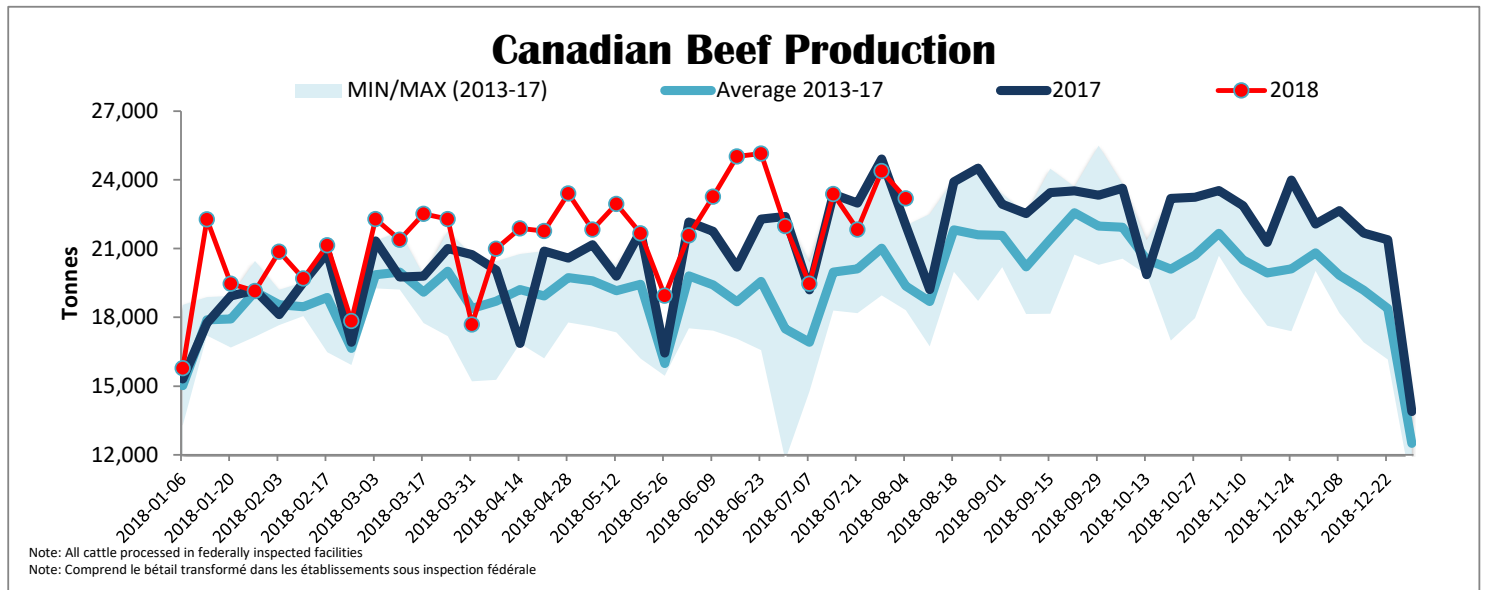
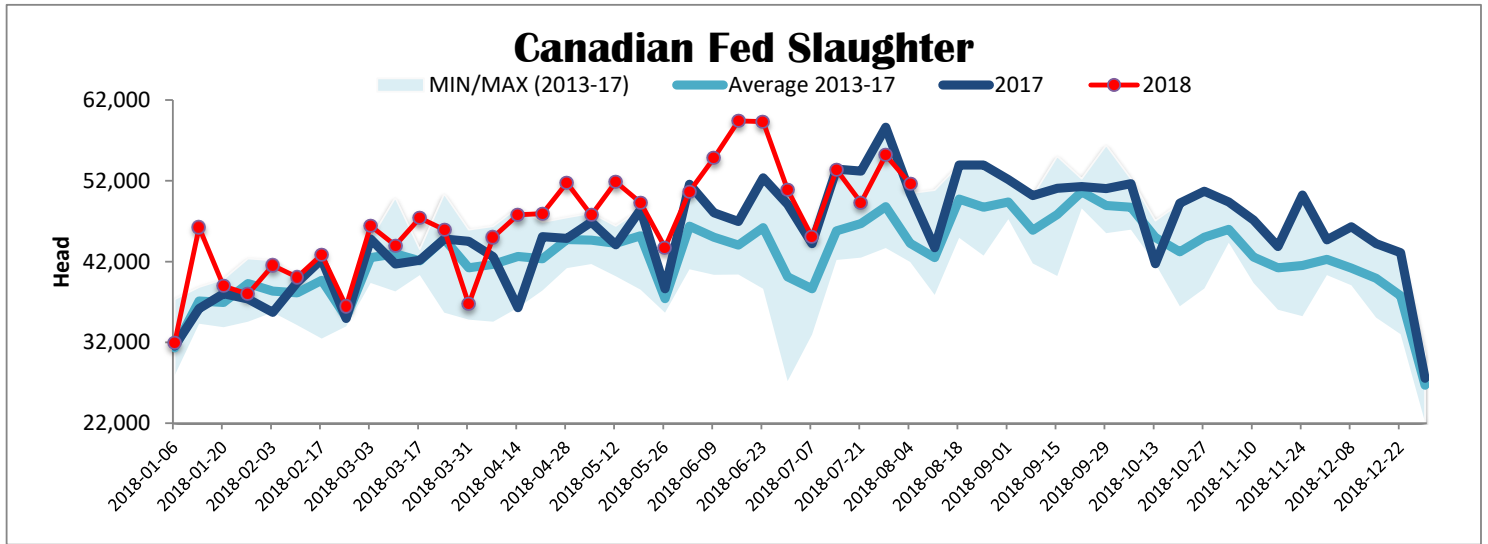
Grading

| | West | | East | | August 4, 2018 | | Canada 2017 | % chg '17 - '18 |
|---------------------|---------------|---------|---------------|---------|----------------|---------|-------------|-----------------|
| | Weekly Totals | % total | Weekly Totals | % total | Canada 2018 | % total | | |
| A - Prime | 585 | 1.5 % | 199 | 1.8 % | 784 | 1.5 % | 442 | 77.4% |
| AAA | 23,376 | 58.0 % | 6,492 | 57.9 % | 29,868 | 58.0 % | 26,610 | 12.2% |
| AA | 14,584 | 36.2 % | 4,220 | 37.7 % | 18,804 | 36.5 % | 20,695 | -9.1% |
| A | 933 | 2.3 % | 120 | 1.1 % | 1,053 | 2.0 % | 1,176 | -10.5% |
| B1, 2, 3, 4 | 834 | 2.1 % | 177 | 1.6 % | 1,011 | 2.0 % | 1,285 | -21.3% |
| Year-to-date | | | | | | | | |
| | West | % total | East | % total | Canada 2018 | % total | Canada 2017 | % chg '17 - '18 |
| A - Prime | 23,362 | 2.1 % | 9,669 | 3.0 % | 33,031 | 2.3 % | 22,738 | 45.3 % |
| AAA | 673,274 | 60.2 % | 191,611 | 59.5 % | 864,885 | 60.1 % | 782,197 | 10.6 % |
| AA | 381,116 | 34.1 % | 108,893 | 33.8 % | 490,009 | 34.0 % | 497,990 | -1.6 % |
| A | 24,321 | 2.2 % | 4,978 | 1.5 % | 29,299 | 2.0 % | 28,100 | 4.3 % |
| B1, 2, 3, 4 | 15,833 | 1.4 % | 7,017 | 2.2 % | 22,850 | 1.6 % | 23,764 | -3.8 % |

Source: CBGA

Year to Date for the Week Ending August 4, 2018

Federally Inspected Slaughter



Source: Canadian Beef Grading Agency (CBGA)